BUCHER FARMS & VINEYARD RANCH_



CONTACT FOR PRICING

5285 Westside Road, Healdsburg, CA

INFORMATION MEMORANDUM

Darryl Vice Owner/Realtor DRE# 01378831 707.889.4569 dvice@viceproperties.com viceproperties.com



EXECUTIVE SUMMARY_





ABOUT THE PROPERTY_

Located on Westside Road, one of Sonoma County's premier wine country roads, this 350+ acre legacy ranch is less than 15 minutes from the Downtown Healdsburg Square and all amenities. Bucher Farms has been in the same family since 1958, operating until recently as a certified organic Grade A dairy. ±35 acres are currently planted to premium Pinot Noir and Chardonnay wine grapes being sold to some of the area's finest high-end wineries.

Located in the Middle Reach of the Russian River Valley AVA, this spectacular property has panoramic views from higher elevations; gentle sloping meadows intermixed amongst native oaks, madrone, bay and fir trees; and rock outcroppings and riparian corridors traversing the landscape, providing numerous recreational opportunities.

Water resources include (2) wells; recycled water from the City of Healdsburg developed and in use on the property; and ±120,000 gallons of water storage tank capacity. Preliminary studies indicate the potential of up to ±77.00 acres of additional land suitable for vineyard development, and the RRD-100 zoning designation from the County of Sonoma allows for the potential to subdivide the ranch into three parcels. In addition, the property is in an Ag Preserve under the Williamson Act allowing for reduced property taxes.

Offerings of this size, location and diversity are rarely available, presenting the discerning buyer an extraordinary opportunity to acquire a productive vineyard ranch minutes from Downtown Healdsburg with significant additional acreage suitable for additional vineyard development, the potential for estate residential development with spectacular views, and a myriad of recreational opportunities.

Property Details

Address	5285 Westside Road Healdsburg, California	Access	Direct access via Westside Road frontage
APN	110-180-036 (± 353.17 acres), 110-120-032 (± 0.96 acre), 110- 120-025 (± 2.39 acres) & 110- 120-026 (± 0.02 acre)	Water Resources	250+ GPM well drilled in 2007 Older well – unknown production Developed Recycled Water System from the City of Healdsburg ±120,000 gallons of water storage tank space
Parcel Size	± 356.54 acres		3 '
Zoning	RRD-100 & LIA-40	Structures	Modest farmhouse coverted to duplex (office/living unit), farm labor
Utilities	PG&E		dwellings and numerous dairy related barns and outbuildings



SITE CHARACTERISTICS _



SLOPES & ASPECT

SOILS

ELEVATION

APPELLATION

NEIGHBORING VINEYARDS

Gentle to moderate slopes offer a wide variety of site aspects to maximize unique varietal expression from block to block.

Josephine Loam, Yorkville Clay Loam, Yorkville-Laughlin Complex, Arbuckle Gravelly Sandy Loam, Arbuckle Gravelly Loam, Laughlin Loam, Pleasanton Gravelly Loam

±140 feet to ±480 feet

Russian River Valley & Sonoma Coast

Twomey Vineyards & Winery
Matrix Vineyards & Winery
Toad Hollow Vineyards
Flowers Vineyards & Winery
MacRostie Vineyards & Winery
Bacigalupi Vineyards & Winery
Gallo Vineyards – Frost Ranch & Del Rio Ranch

Landmark Vineyards & Winery

J. Rochioli Vineyards & Winery Arista Vineyards & Winery

Williams Selyem Vineyards & Winery

WINE ACCLAIM _

Fruit from Bucher vineyards has earned consistently high scores in the wine press for some of Sonoma County's most prestigious wineries.



WILLIAMS SELYEM	2019	Bucher Vineyard Pinot Noir	JamesSuckling.com	95 points
	2019	Bucher Vineyard Pinot Noir	Wine Enthusiast	94 points
	2017	Bucher Vineyard Pinot Noir	JamesSuckling.com	94 points
	2015	Bucher Vineyard Pinot Noir	Wine Enthusiast	94 points
	2013	Bucher Vineyard Pinot Noir	Wine Enthusiast	94 points
	2012	Bucher Vineyard Pinot Noir	Wine Enthusiast	97 points
RAM'S GATE	2021	Bucher Vineyard. Chardonnay	JebDunnuck.com	96 points
MERRY EDWARDS WINERY AND VINEYARDS	2019	Bucher Vineyard Pinot Noir	Robert Parker's Wine Advocate	95 points
	2019	Bucher Vineyard Pinot Noir	Wine Enthusiast	93 points
	2017	Bucher Vineyard Pinot Noir	Robert Parker's Wine Advocate	93 points
	2016	Bucher Vineyard Pinot Noir	Robert Parker's Wine Advocate	93+ points
BUCHER	2020	Bucher Vnyd. Sauvignon Blanc	JamesSuckling.com	92 points
	2020	Bucher Vnyd. Sauvignon Blanc	JamesSuckling.com	92 points
	2020	Opa's Block Bucher Vineyard Pinot Noir	JamesSuckling.com	92 points
	2020	Pommard Clone Bucher Vnyd Pinot Noir	JamesSuckling.com	92 points
	2016	Bucher Vineyard Pinot Noir	JamesSuckling.com	93 points
HOLDREDGE	2015	Bucher Vineyard Pinot Noir	Wine Enthusiast	94 points
	2014	Bucher Vineyard Pinot Noir	Wine Enthusiast	94 points
JOSEPH JEWELL	2017	Bucher Vineyard Pinot Noir	Wine Enthusiast	92 points
	2017	Bucher Vineyard Pinot Noir	Robert Parker's Wine Advocate	92 points
EnRoute	2017	Bucher Vineyard Pinot Noir	Wine Enthusiast	94 points

VINEYARDS_





Vineyard Detail

Block #	Block Name	Variety	Net Acres	Year Planted	Root- stock	Clone	Spacing
1.	Opa's	Pinot Noir	2.61	2009	420A	943, Mariafeld & Calera	3 x 8
2.	Rock Ridge	Pinot Noir	2.86	2009	101-14	Pommard	4 x 8
3.	Saddle	Pinot Noir	5.91	2009	101-14	Swan	4 x 8
4.	W. Pyramid	Pinot Noir	2.58	2009	101-14	Pommard	3 x 8
5.	N. Pyramid	Pinot Noir	2.45	2009	420A	Pommard	3 x 8
6.	Pear Tree	Pinot Noir	1.75	1999	3309	Dijon 667	5 x 10
7.	South Hill	Pinot Noir	3.26	1997/ 2009	110R & 101-14	Dijon 115 & Mt. Eden	2.5 x 10
8.	Frost Hill W.	Pinot Noir	0.85	2008	420A	Mt. Eden	4 x 8
9.	Frost Hill E.	Pinot Noir	3.62	2008	101-14	Mt. Eden	4 x 8
10.	North L	Pinot Noir	2.57	1999	3309	Dijon 777	5 x 10
12.	Raspberry	Pinot Noir	1.39	1998	3309	Pommard	2.5 x 10
13.	House	Pinot Noir	1.29	1997/ 2009	3309 & 110R	Dijon 115	2.5 x 10
14.	South L	Pinot Noir	1.33	1999	3309	Dijon 777	5 x 10
15.	Corner	Chardonnay	1.87	2012/ 2013	16A	Wente & Robert Young	2.5 x 10
		TOTAL	34.34				

Historical Production

Year	Total Tons	Tons per Acre	Income	Notes
2017	105.88	3.08	\$529,625	
2018	112.69	3.28	\$548,345	
2019	119.89	3.49	\$592,374	
2020	77.29	2.25	\$377,126	Smoke taint
2021	115.46	3.36	\$574,902	
2022	68.44	1.99	\$352,015	Hailstorm during bloom
2023	91.69	2.67	\$494,807	Poor fruit set
2024	114.57	3.34	\$616,392	

AERIAL MAP_



VINEYARD BLOCK DETAIL_

1. Opa's Block Varietal: Pinot Noir Clone: 943, Mariafeld, and Calera Planted: 2009 Acres: 2.5

2. Rock Ridge Block Varietal: Pinot Noir Clone: Pommard

Planted: 2009 Acres: 2.8

3. Saddle Block Varietal: Pinot Noir Clone: Swan

Planted: 2009 Acres: 5.7

4. West Pyramid Block
Varietal: Pinot Noir
Clone: Pommard
Planted: 2009 Acres: 2.8

5. North Pyramid Block Varietal: Pinot Noir Clone: Pommard

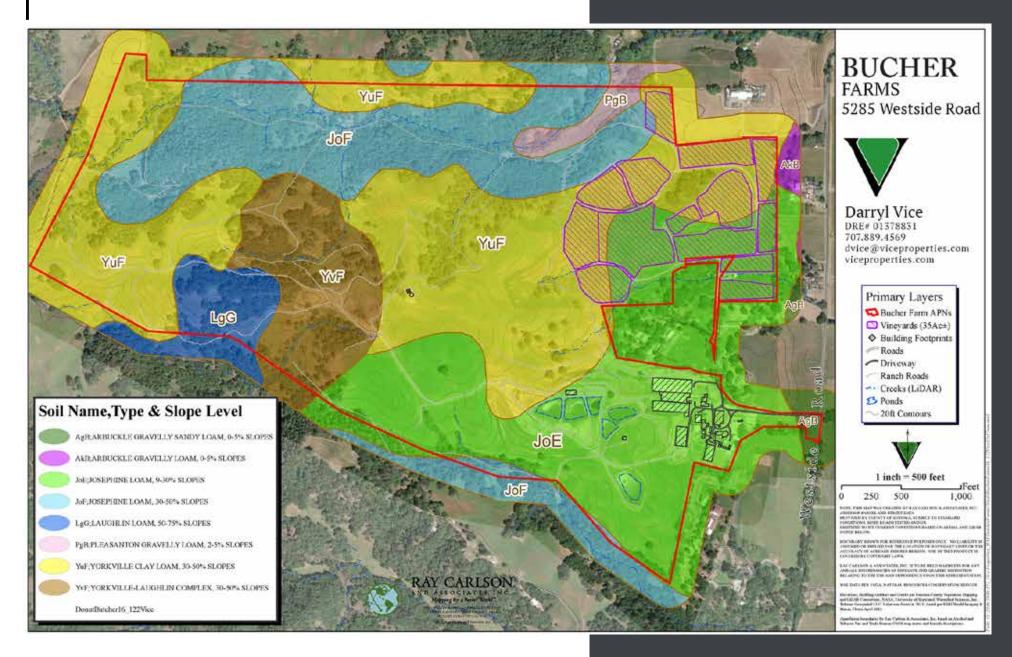
	Planted: 2009 Acr	es: 2.4	
6.	Pear Tree Block	Varietal: Pinot Noir	Clone: Dijon 667
7.	South Hill Block	Varietal: Pinot Noir	Clone: Dijon 115 and Mt. Eden
8.	Frost Hill West Block	Varietal: Pinot Noir	Clone: Mt. Eden
9.	Frost Hill East Block	Varietal: Pinot Noir	Clone: Mt. Eden
10.	North L Block	Varietal: Pinot Noir	Clone: Dijon 777
12.	Raspberry Block	Varietal: Pinot Noir	Clone: Pommard
13.	House Block	Varietal: Pinot Noir	Clone: Dijon 115
14.	South L Block	Varietal: Pinot Noir	Clone: Dijon 777
15.	Corner Block	Varietal: Chardonnay	Clone: Wente and Robert Young

		Westside Road	
ir	Clone: Diion 667		Acres: 1.8
П	Clone: Dijon 667	Planted: 1999	ACIES. I.O

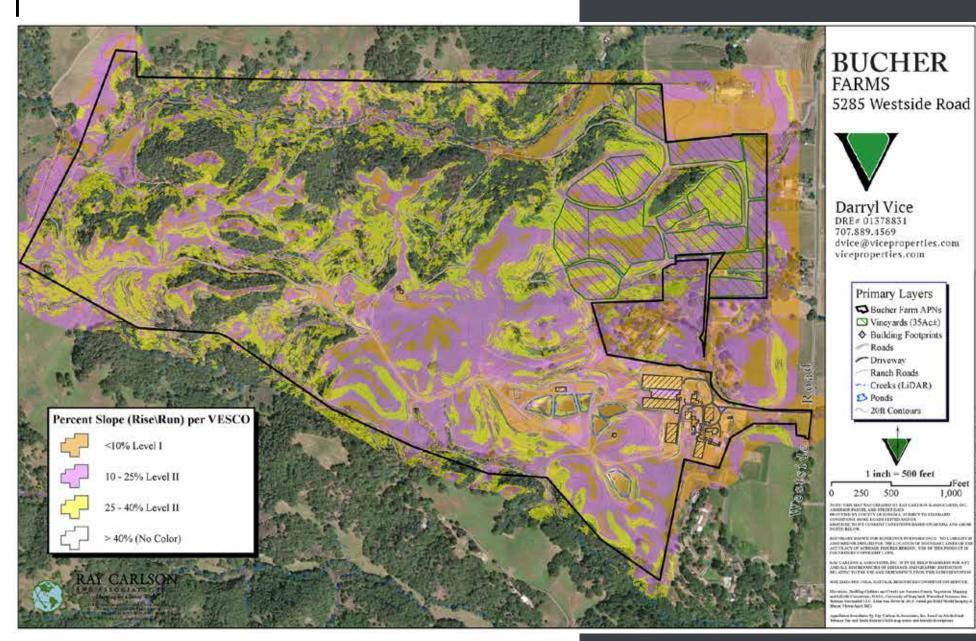
Planted: 1999	Acres: 1.8
Planted: 1997 and 2009	Acres: 3.6
Planted: 2008	Acres: 1.1
Planted: 2008	Acres: 3.5
Planted: 1999	Acres: 2.7
Planted: 1998	Acres: 1.5
Planted: 1997 & 2009	Acres: 1.3
Planted: 1999	Acres: 1.4
Planted: 2012 and 2013	Acres: 2.0

*Block II is not part of offering: Private residence of John & Diane Bucher

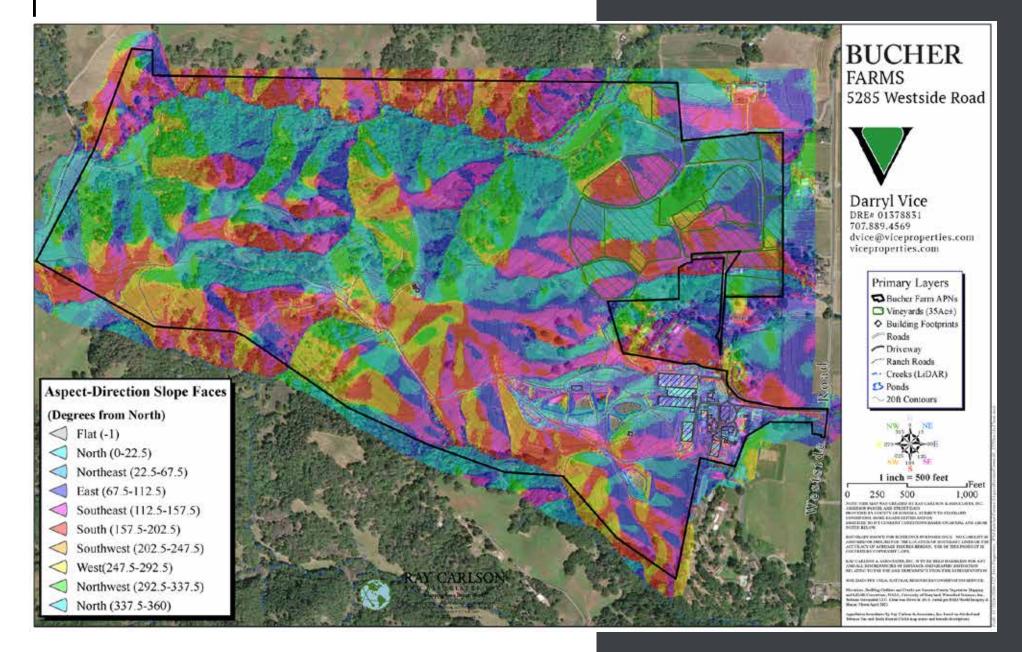
SOILS MAP_



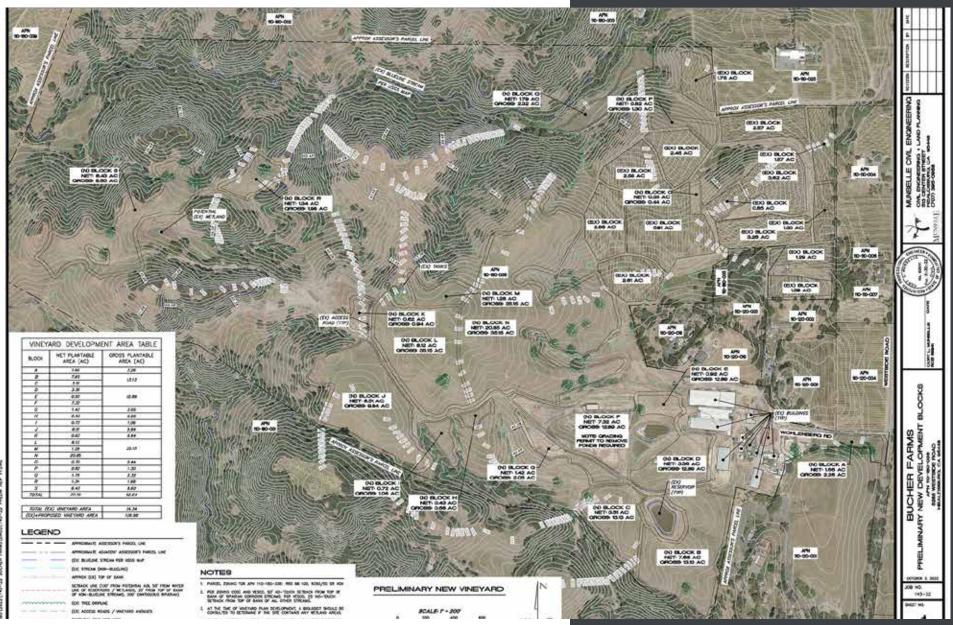
SLOPE MAP_



ASPECT-DIRECTION MAP_



VINEYARD DEVELOPMENT PLAN_



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Established in 2004, Vice Properties, Inc. is a full-service brokerage with two generations of experience in the North Bay real estate market. Working hand in hand with Vice Appraisal Company, Vice Properties offers complete sales and listing services with unique knowledge of large-acreage ranches, vineyard land, commercial, and residential properties. Drawing upon years of expertise in the valuation of North Bay properties, our comprehensive real estate and investment services include:

North Bay Ranches & Vineyards | Specializing in North Bay ranches, including rural and recreational properties, developed vineyards and land suitable for vineyard development, our team offers targeted expertise to both buyers and sellers. Knowing that quality ranch and vineyard properties in Sonoma, Napa, Marin, Lake and Mendocino Counties often change hands without exposure to the open market, our relationships with industry leaders and market participants allow us identify potential properties and conduct transactions to meet your specific needs.

Commercial Properties | Our experience in the office, retail and industrial markets throughout the North Bay allows us to meet the specific demands of the selling, buying and leasing of single tenant and multi-tenant properties. In addition to owner-user opportunities and income producing investments, we specialize in putting deals together between landowner and developer.

Investment Properties | Vice Properties provides advisory and consulting services on your existing investment properties, or potential acquisition of investment properties. We will seek to understand your goals and objectives as an investor to ensure we position you in a property consistent with those goals and objectives.

Residential Properties | As an extension of our appraisal work, our team has been working within the North Bay residential market since 1964. We know the ins and outs of this volatile market and can help both buyers and sellers get the best deal possible.

DARRYL VICE _

With diverse experience valuing large rural, residential and commercial properties throughout the North Bay, Darryl specializes in ranches, vineyards, investment properties, and development projects.

Born in Santa Rosa, Darryl Vice has lived in the North Bay all his life. He attended Cardinal Newman High School before moving on to University of California, Berkeley, where he played second base and shortstop for the



Cal Baseball Team, including a trip to the College World Series in 1988 with future San Francisco Giants players Jeff Kent and Darren Lewis. After college, Darryl was drafted by the Oakland Athletics organization and went on to play for both the Oakland A's and Chicago Cubs reaching the AAA level.

Darryl returned to Sonoma County in 1993, and became a teacher and coach at Cardinal Newman High School. In 1998, he joined his father Gary Vice at Vice Appraisal Company, and began training for his General Appraisers License. In 2004, they were joined by Darryl's brother Ryan Vice in forming Vice Properties, with the goal of providing complete real estate services to their clients.

Darryl has more than 25 years' experience as a California licensed real estate appraiser with Vice Appraisal Company, and nearly 20 as co-founder, owner and licensed salesperson of Vice Properties, Inc. With diverse experience valuing large rural, residential and commercial properties throughout the North Bay, Darryl specializes in ranches, vineyards, investment properties and development projects. Through his national network, Darryl is responsible for identifying potential opportunities, site evaluation, acquisition and disposition.

CONTACT DARRYL AT 707.889.4569 OR DVICE@VICEPROPERTIES.COM

DISCLAIMERS_

Seller, Landlord or Lessee Rights: Seller reserves the right in its sole discretion to accept or reject any offer, terminate negotiations, withdraw the Property from market without notice, amend the price, terms, conditions, and acreages being offered, and negotiate with multiple prospective purchasers concurrently until a definitive, legally binding Purchase and Sale Agreement is fully executed by Seller and Buyer. Seller also reserves the right to accept back up offers until the close of escrow.

Sellers Disclaimers: This Offering Memorandum has been prepared for Buyer and Buyers Representatives' use in considering the Property for a potential future acquisition, and contains only a general overview of the Property. Although information herein and subsequent information provided are from sources deemed reliable, neither Seller, nor Broker makes any warranties or representations, express or implied, as to the accuracy and completeness of the enclosed Property information. It is the Buyer's sole responsibility to conduct an independent investigation and due diligence of the Property and its attributes and characteristics in its entirety. Buyer is strongly advised to use qualified industry professionals to determine the suitability of the Property for Buyers intended use. Buyer is also advised that this Property Offering information is dated, and that changes may have occurred prior to, during and after the time that it was prepared. The Property is being sold in its present As-Is condition, subject to the terms and conditions of a fully executed, definitive Purchase and Sale Agreement.

Communications, Offering Process, Viewing of Property: All communications, letters of intent, offers, requests for additional copies of this Property Offering and viewing the Property shall be made directly by contacting Darryl Vice at 707.889.4569.



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